



Adani Total Gas Limited



CGD | e-Mobility | Biomass

Welcome to 18th Annual General Meeting

18th July 2023





HSE – A Precondition to Work in ATGL





ATGL- Transforming Constantly, Growing Consistently



Building
a better tomorrow

Expanding
Horizons

Cleaner
Energy

Strategic Investments
towards future proofing



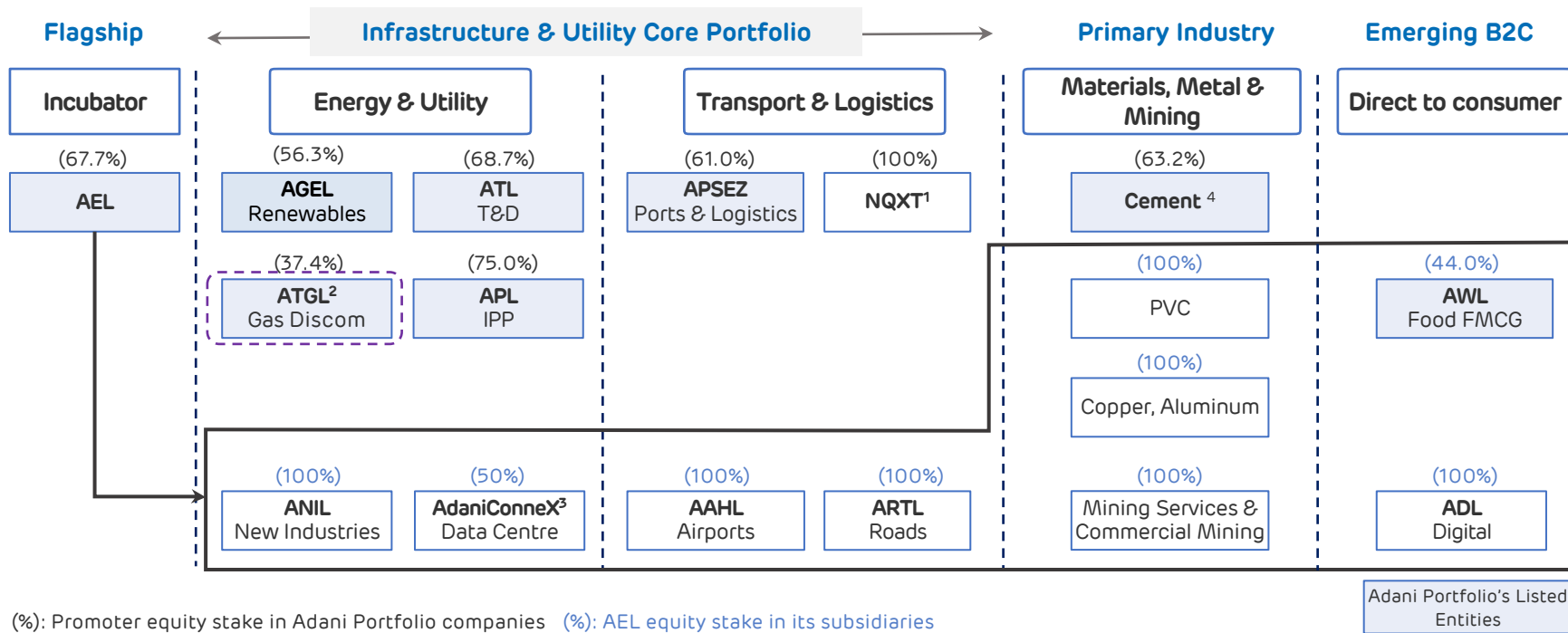
Our DNA is to Deliver...Deliver...Deliver...

adani
Gas

One of the
Largest City Gas
Distribution
Networks in India

Adani Total Gas Ltd.

हम
करके
दिखाते
हैं



(%): Promoter equity stake in Adani Portfolio companies (AEL): AEL equity stake in its subsidiaries

A multi-decade story of high growth centered around infrastructure & utility core

1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, AEL: Adani Enterprises Limited; APSEZ: Adani Ports and Special Economic Zone Limited; ATL: Adani Transmission Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited; ANIL: Adani New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Limited; IPP: Independent Power Producer

4. Cement business includes 63.15% stake in Ambuja Cement which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited

Secular growth with world leading efficiency

adani

Ports and
Logistics

Growth 3x

EBITDA 70% ^{1,2}

adani

Renewables

Growth 4x

EBITDA 92% ^{1,4}

adani

Transmission

Growth 3x

EBITDA 91% ^{1,3,5}

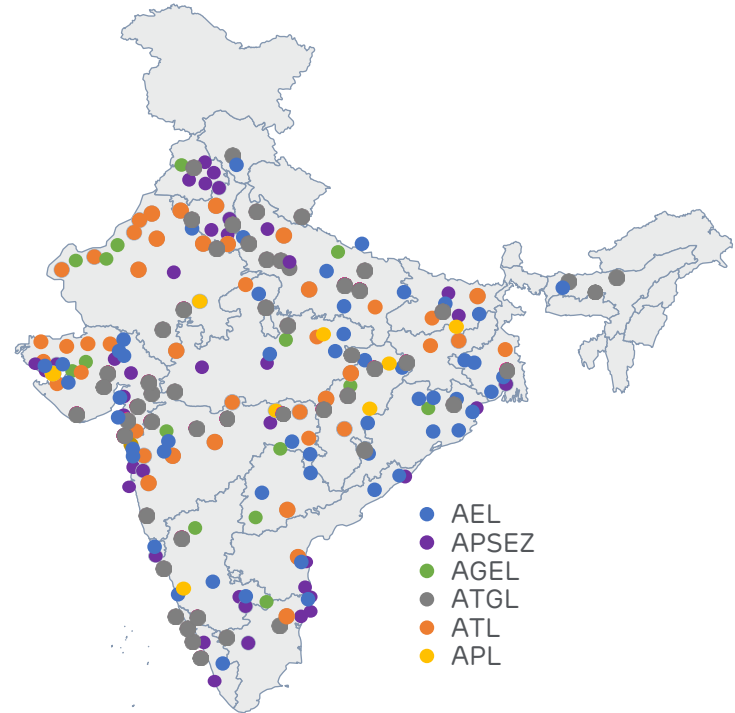
adani

Gas

Growth 1.4x





EBITDA 19% ^{1,3}

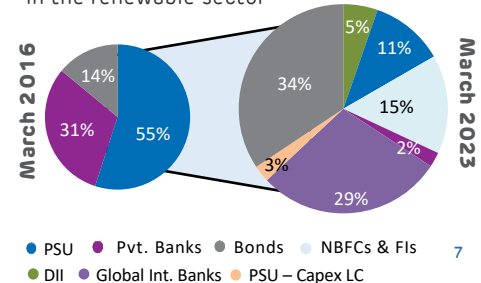
National footprint with deep coverage



Note: 1. Data for FY23; 2. Margin for ports business only, Excludes forex gains/losses; 3. EBITDA = PBT + Depreciation + Net Finance Costs – Other Income; 4. EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business only, does not include distribution business, PBT - Profit before tax, ATGL-Adani Total Gas Limited, AEL: Adani Enterprises Limited, APSEZ: Adani Ports and Special Economic Zone Limited, ATL: Adani Transmission Limited, APL: Adani Power Limited, AGEL: Adani Green Energy Limited

	Phase	Development		Operations	Post Operations
	Origination	Site Development	Construction	Operation	Capital Mgmt
Activity	<ul style="list-style-type: none"> Analysis & market intelligence Viability analysis Strategic value 	<ul style="list-style-type: none"> Site acquisition Concessions & regulatory agreements Investment case development 	<ul style="list-style-type: none"> Engineering & design Sourcing & quality levels Equity & debt funding at project 	<ul style="list-style-type: none"> Life cycle O&M planning Asset Management Plan 	<ul style="list-style-type: none"> Redesigning the capital structure of the asset Operational phase funding consistent with asset life

Performance	<p>India's Largest Commercial Port (at Mundra)</p>  <p>Highest Margin among Peers</p>	<p>Longest Private HVDC Line in Asia (Mundra - Mohindergarh)</p>  <p>Highest availability</p>	<p>2,140 MW Hybrid cluster operationalized in Rajasthan in FY23</p>  <p>India's first and World's largest solar-wind hybrid cluster</p>	<p>Energy Network Operation Center (ENOC)</p>  <p>Centralized continuous monitoring of plants across India on a single cloud based platform</p>	<ul style="list-style-type: none"> First ever GMTN of USD 2 bn by an energy utility player in India - an SLB in line with COP26 goals - at AEML AGEL's tied up "Diversified Growth Capital" with revolving facility of USD 1.64 Bn - will fully fund its entire project pipeline Issuance of 20 & 10 year dual tranche bond of USD 750 mn - APSEZ the only infrastructure company to do so Green bond issuance of USD 750 mn establishes AGEL as India's leading credit in the renewable sector
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O&M: Operations & Maintenance, HVDC: High voltage, direct current, PSU: Public Sector Undertaking (Public Banks in India), GMTN: Global Medium-Term Notes SLB: Sustainability Linked Bonds, AEML: Adani Electricity Mumbai Ltd. IG: Investment Grade, LC: Letter of Credit, DII: Domestic Institutional Investors, COP26: 2021 United Nations Climate Change Conference; AGEL: Adani Green Energy Ltd, NBFC: Non Banking Financial Company

A global multi-energy company



TotalEnergies is a global multi-energy company that produces and markets energies: oil and biofuels, natural gas and green gases, renewables and electricity.

Our more than **100,000 employees** are committed to energy that is more affordable, cleaner, more reliable and accessible to as many people as possible.

Active in close to **130 countries**, TotalEnergies puts sustainable development in all its dimensions at the heart of its projects and operations to contribute to the well-being of people.

Safety, Respect for Each Other, Pioneer Spirit, Stand Together and Performance-Minded are what drive us. These values guide daily the actions and relations of the Company with its stakeholders.

These five strong values also require all of TotalEnergies' employees to behave in an exemplary manner. Priority is given to safety, security, health, the environment, integrity in all its forms (including the fight against corruption, fraud and anti-competitive practices) and human rights.

It is through the strict adherence of our employees to these values and to this course of action that our Company intends to build strong and sustainable growth for ourselves and for all of our stakeholders. In this way, we deliver on **our commitment to better energy**.



OIL



NATURAL
GAS



ELECTRICITY



HYDROGEN



BIOMASS



WIND



SOLAR

Key figures



2022 KEY FIGURES

Financial indicators

\$36.2 billion

Adjusted net income
(TotalEnergies share)

\$20.5 billion

Net income
(TotalEnergies share)

32.5%

Return on equity (ROE)

28.2%

Return on average
capital employed
(ROACE)

\$47.0 billion

Operating cash flow
before working capital
changes w/o financial
charges (DACF)

€2.81 +€1

Ordinary and special
dividend per share for
the fiscal year 2022

7.0%

Gearing ratio

\$16.3 billion

Net investment
including **4 G\$** in
low-carbon energies

\$23.2/boe

Pre-dividend organic
cash breakeven

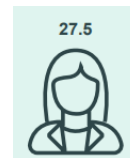
Non-financial indicators



Greenhouse gas
emissions Scope 1+2
of operated facilities



Total
recordable
injury rate



% of women
among senior
executives



% of non-French
nationals among
senior executives

OUR OPERATIONAL PERFORMANCE

17 GW



Renewable power
generation
gross capacities

2.7 M



Gas clients sites

33 TWh



Net power production

6.1 M



Power clients sites

17 Mt



LNG production

48 Mt



LNG Sales

2,765 kboe/d



Hydrocarbon
production

1,472 kb/d



Refinery
throughput

OUR 2030 OBJECTIVES



World no. 3
in LNG



100 GW renewable
production capacity



30% Polymers
produced from
recycled materials



150,000 charging
points for
electrical vehicles



1.5 Mt/y Sustainable
Aviation Fuel
production



1 Mt production
of green hydrogen



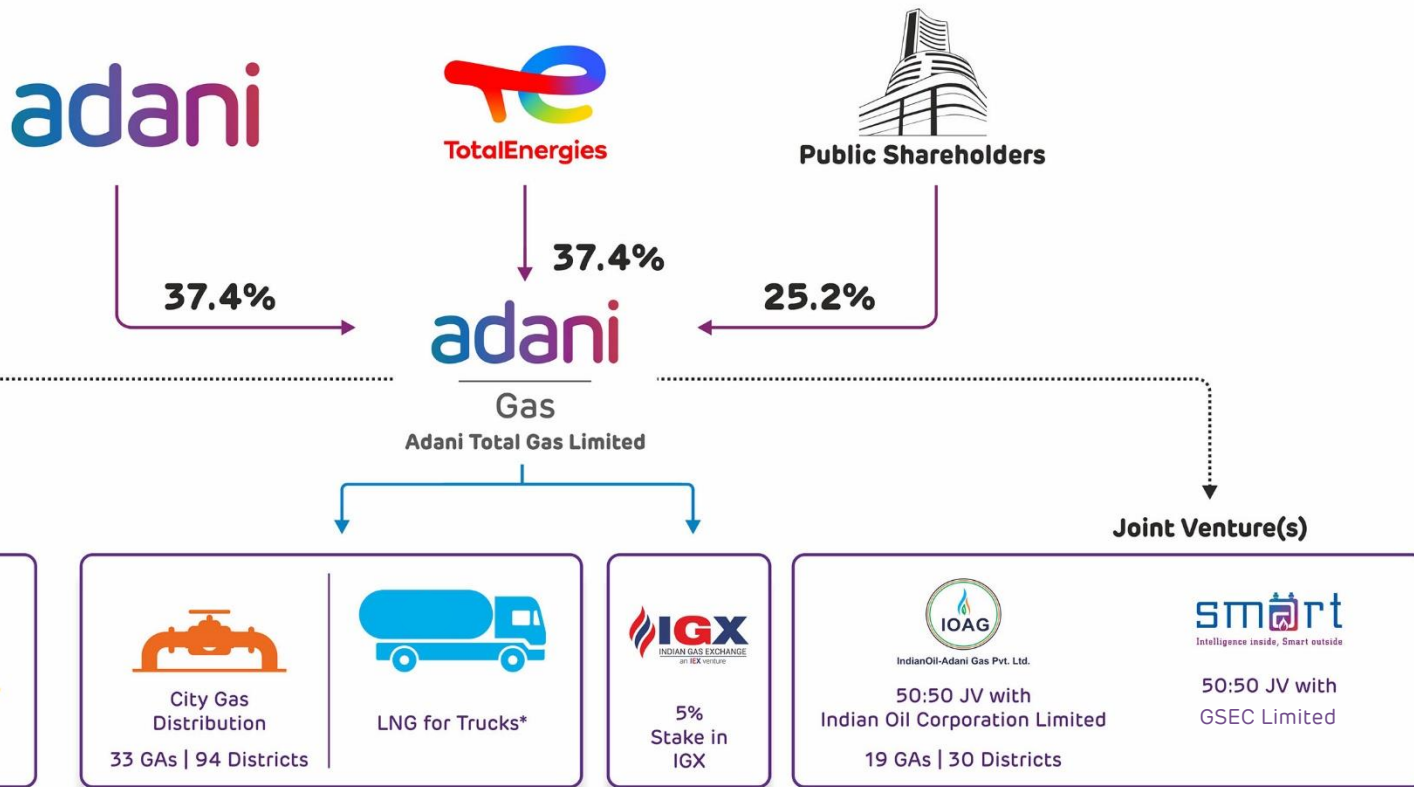
20 TWh/y
Biomethane
production



100 operated
hydrogen stations



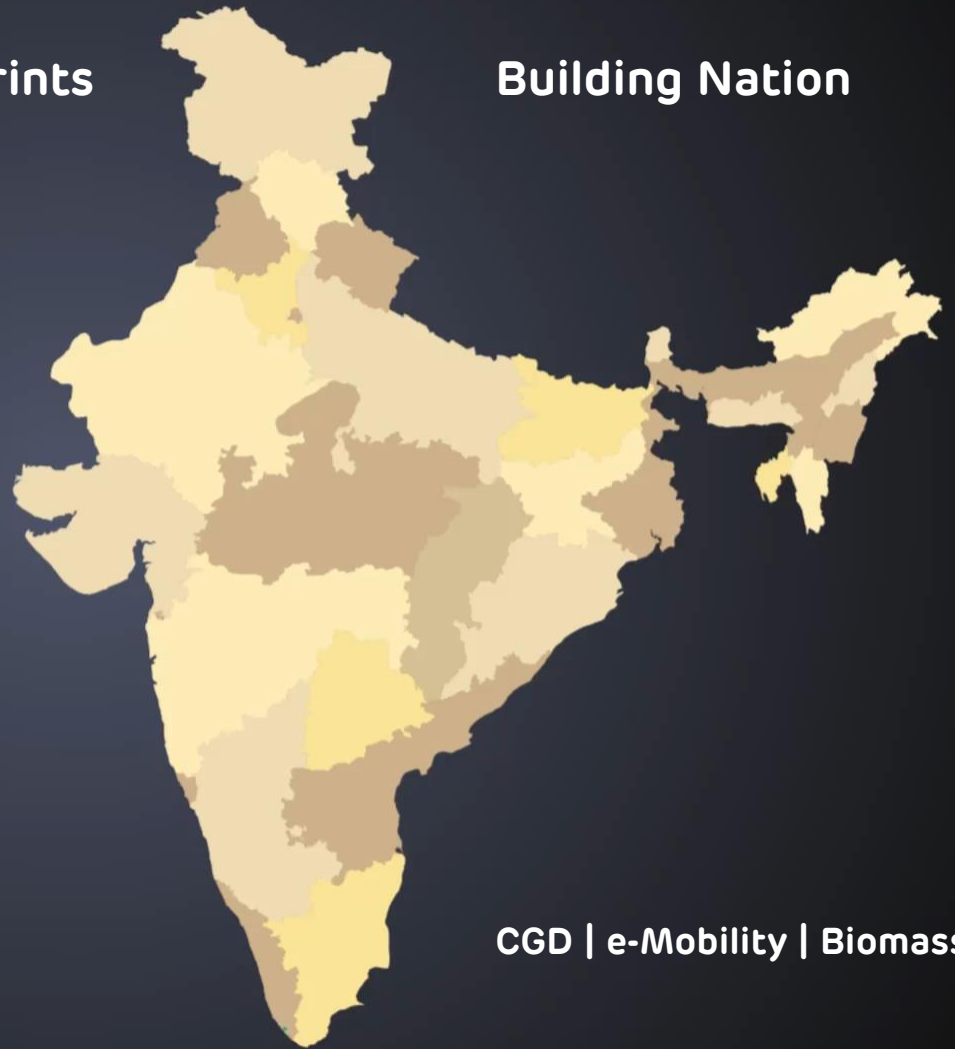
Expanding Landscape... Seizing Opportunities



*Roll out in progress

Ever Expanding Footprints

Building Nation



CGD | e-Mobility | Biomass



Journey Full of Milestones



2005

- First Domestic Connection at Ahmedabad
- Started Faridabad GA development

2013

- Formed a strategic 50:50 JV with IOCL (IOAGPL)
- Got authorization for 2 GAs in IOAGPL

2015

- Got authorization for 5 GAs in IOAGPL

2018

- Got authorization for 13 GAs in ATGL and 11 GAs in IOAGPL (9th round)
- Listing of ATGL on BSE/NSE

2019

- Got Authorization for 2 GAs in ATGL & 1 GA in IOAGPL (10th round)

2020

- Supermajor Total, now TotalEnergies inducted as a Strategic Investor in ATGL (37.4%)

2021

- Name Change - AGL to ATGL
- Delivered all time high physical & financial performance

2022

- 14 New GAs (11th round)
- First EV station
- First Biogas plant at Varanasi
- Launch of Greenmosphere initiative

2023

- Formed 2 wholly owned subsidiaries - ATBL, ATEL



A few chosen moments of Pride



**100+
EV Charging
points**



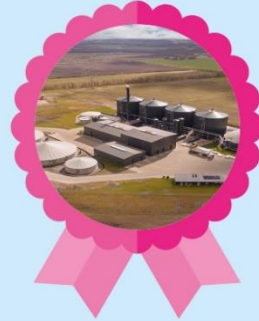
**My AdaniGas App
Multilingual**



**Highest Sales
2.4 MMSCMD**



**Highest 1.24 Lakhs
new home
PNG Connection
in FY 2022-23**



**India's one of the
largest CBG plant
at Barsana**



**ESG-Diesel
to CNG**
100% of ATGL's vehicles
are running on CNG*

*- In the CNG available areas



Awards & Recognition



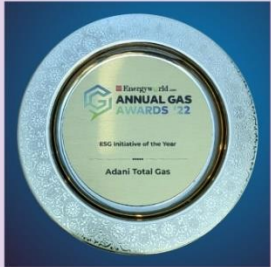
The Good Corporate Citizen Award for the year 2022



ATGL's Maiden Sustainability Report



Maiden Participation in Dow Jones Sustainability Indices ESG ratings (Scored 50 with sectorial average of 33)



ET Global's Annual Gas Awards "Best ESG Initiative of the year"



Adani Group's Pledge to 1T.org

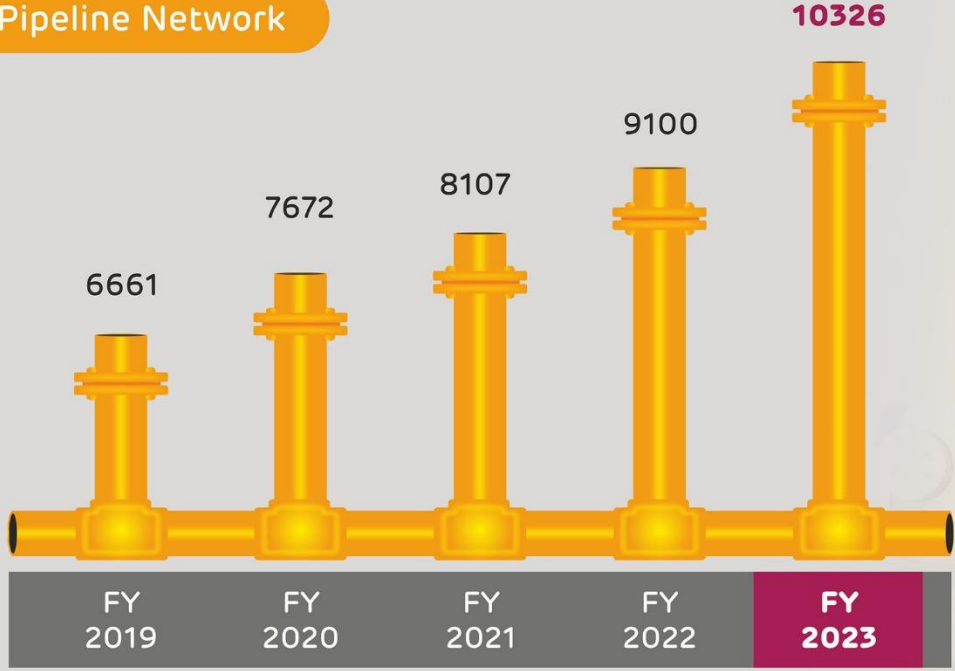


ATGL's IBBI Declaration



Our Backbone : Nation's Pride, Pipeline Network

Pipeline Network



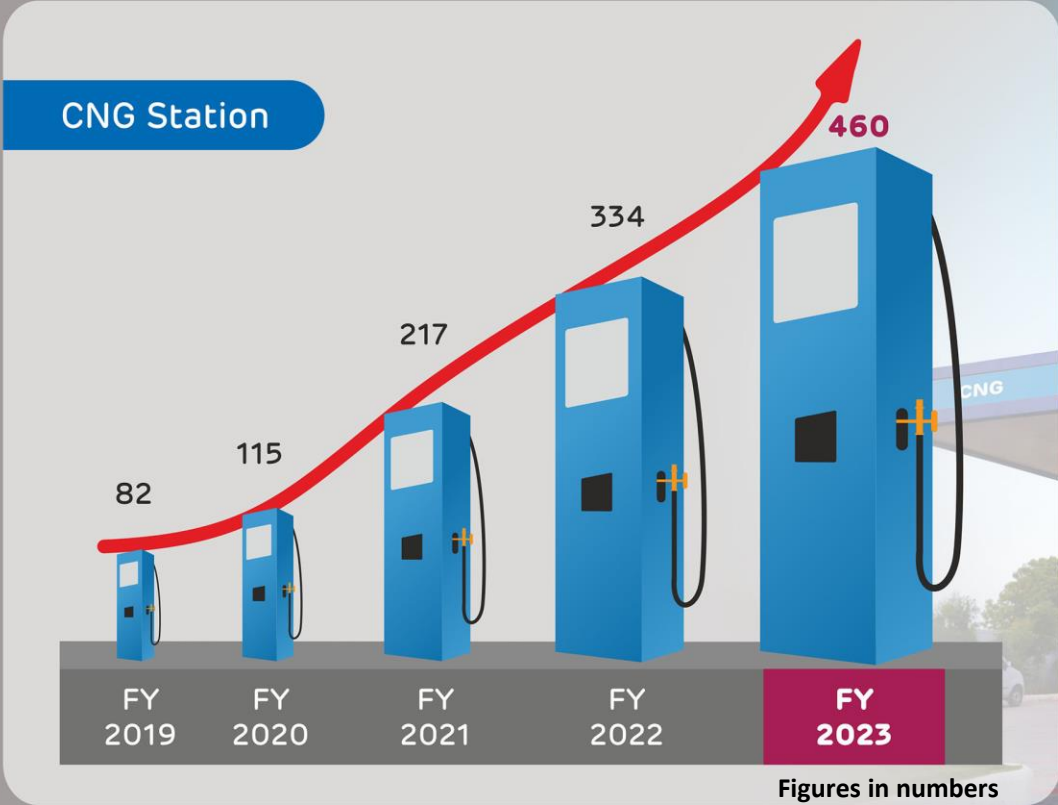
Figures are in kms

Added
1226 Km
of Pipeline
Network
in FY23



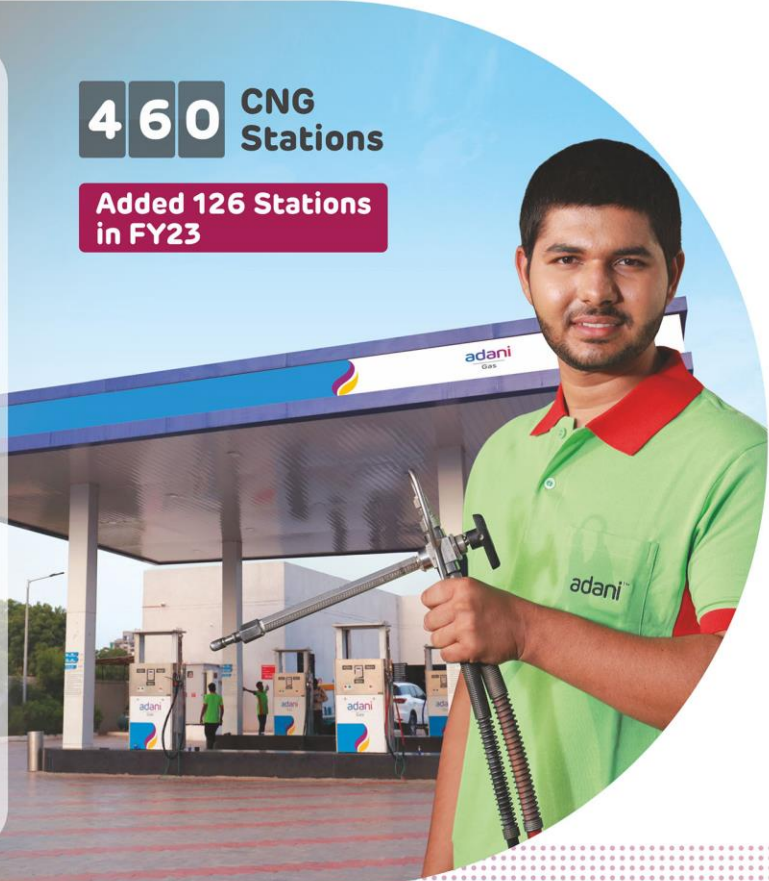


Driving ahead responsibly : CNG stations



460 CNG Stations

Added 126 Stations in FY23





PNG with Smile at Every Home : Domestic Customers

Domestic Customers



Figures in Millions

Added
1.24 Lakhs
Domestic
Customers
in FY23





Fueling Uninterrupted PNG supply : Commercial Customers

Commercial Customers



Figures are in numbers





Fueling Uninterrupted PNG supply : Industrial Customers

Industrial Customers



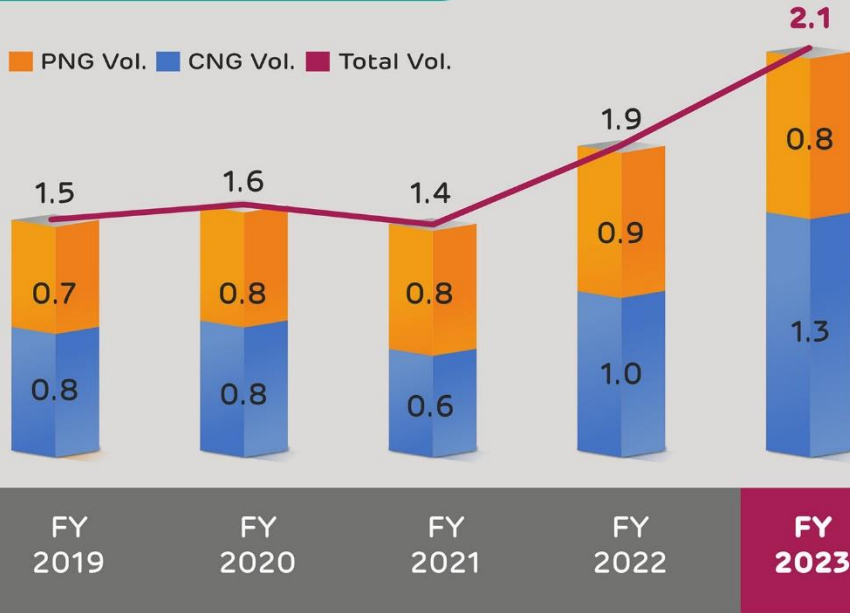
Figures are in numbers





Facing challenges...still Sustaining & Growing Volumes

Yearly Average Daily Volume



Figures in MMSCMD

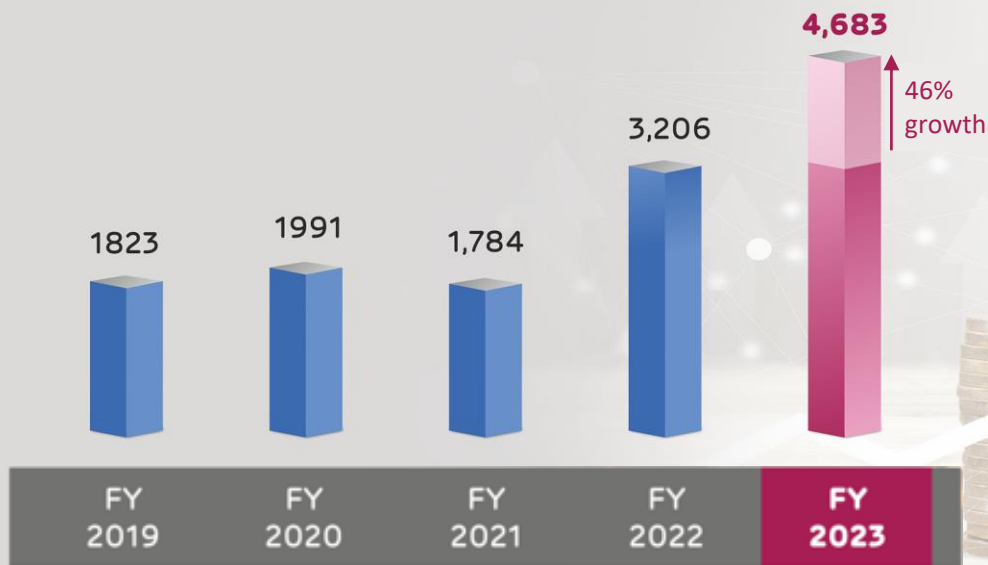
Highest Sale of 2.4 MMSCMD in a day





Growing Financial Outcomes (1/2)

Revenue from Operations



Figures in INR'Crore

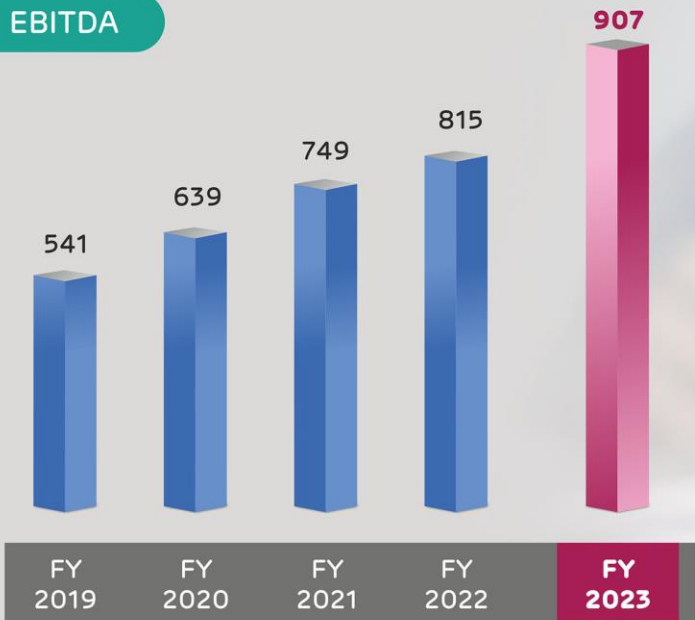
27% CAGR
over 4 years





Growing Financial Outcomes (2/2)

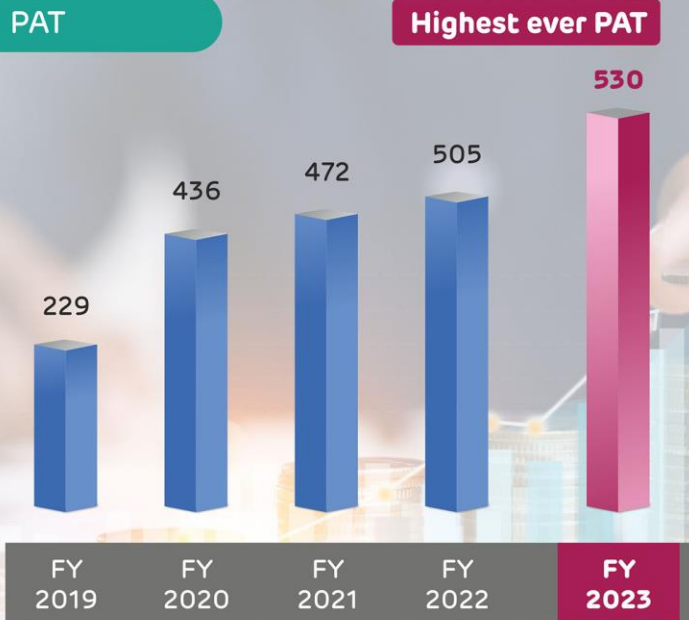
EBITDA



Figures in INR'Crore

CAGR (4 yrs) - 14%

PAT



Figures in INR'Crore

CAGR (4 yrs) - 23%



Seizing Newer Opportunities : e-Mobility

Quick, safe & convenient
charging solutions for your Electric Vehicles.

#FuelingGoodness



Powering Nation's Green Drive
104 Charging points at 26 sites



e-Mobility : On Fast Track Growth Path



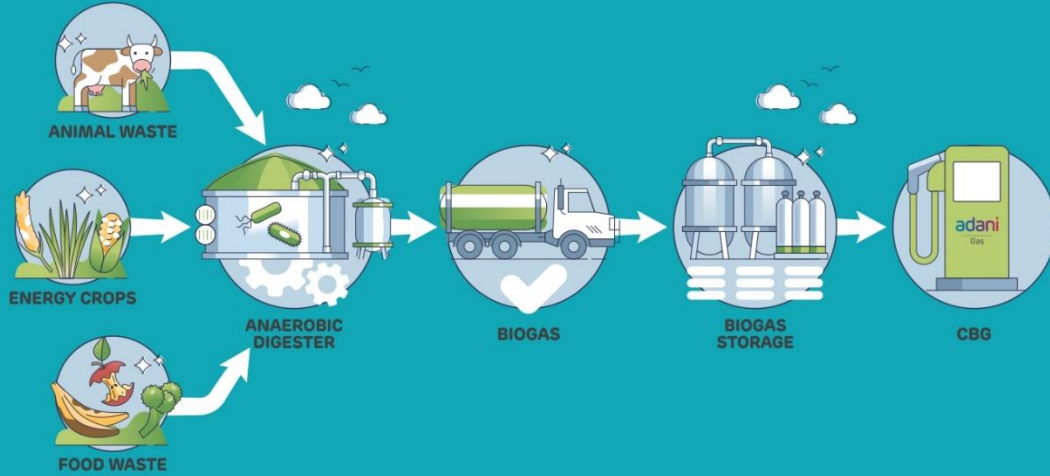
Intensifying our future presence across:

- State & National Highways
- Focus on B2B Growth
- Grow B2C
- Airports, Ports, Urban Locations
- Tourist/Heritage Sites

Powering to all
2W | 3W | Car | Bus



Seizing Newer Opportunities : Biomass



600 TPD
Plant Capacity

42.6 TPD
CBG

217 TPD
Solid Fertilizer

74 TPD
CO₂ Production

3 Phases

1st CBG Station
Varanasi

Many more Biomass plants are under consideration



Upcoming Barsana Biomass Plant



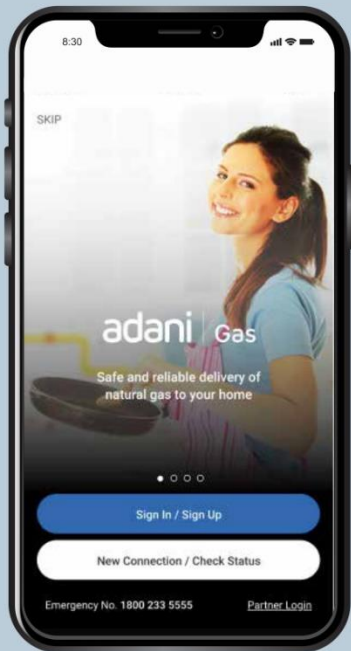
1st CBG Station at Varanasi



360° Digitalization for Consumers : Committed to Delightfulness

My AdaniGas App

ATGL is in your pocket



New PNG Connection



Quick Bill Pay



Name Transfer



e-KYC



After-sales Service



Faster Response Time



Complaint Registration



Meter Reading Submission



Status of Application



Payment



Auto Save Data



Chatbot



Multi-lingual
(English, Hindi & Gujarati)



Generate your own bill



24/7 Customer Support



Robotization, Automation, Innovation

SOUL, a way of life at ATGL



Automation

Digitalization

Innovation

SOUL is a single Digital Business Platform



A path of Growth with Goodness-360° approach



The Ten-Fold Approach will strengthen the Company's preparedness to address opportunities with de-risked speed.



ESG commitment- Greenmosphere

Green Millennials (School Program)

Biodiversity Park, Gota



Schools
30+



Students Trained
4250+



GOOD HEALTH
AND WELL-BEING



QUALITY
EDUCATION



CLIMATE
ACTION



LIFE
ON LAND



SUSTAINABLE CITIES
AND COMMUNITIES



INDUSTRY, INNOVATION
AND INFRASTRUCTURE



2.2 Lakh+
Saplings Planted

Greenmosphere is an initiative to develop a Low Carbon Society in India



Giving Back, Touching Hearts & Souls : CSR Commitment

Education

Adani Vidya Mandir, Ahmedabad

Free education; 954 students (46% Female); Standard 4-12th

Collaboration:

- NIE, Singapore for STEM
- UNICEF- Campus Knowledge Initiative
- Science City



18 Students Received PM YASASVI Scholarship



Amit Khokhar, AVMA Alumnus (2020) secured the first position in Year 2022's NAEST (National Anveshika Experimental Skill Test)



Flying Cadet Sergeant (SGT) Khevna Parmar represented Gujarat State in Ceremonious Republic Day parade



Two students selected for AFS Global STEM Academies Intercultural Exchange Program



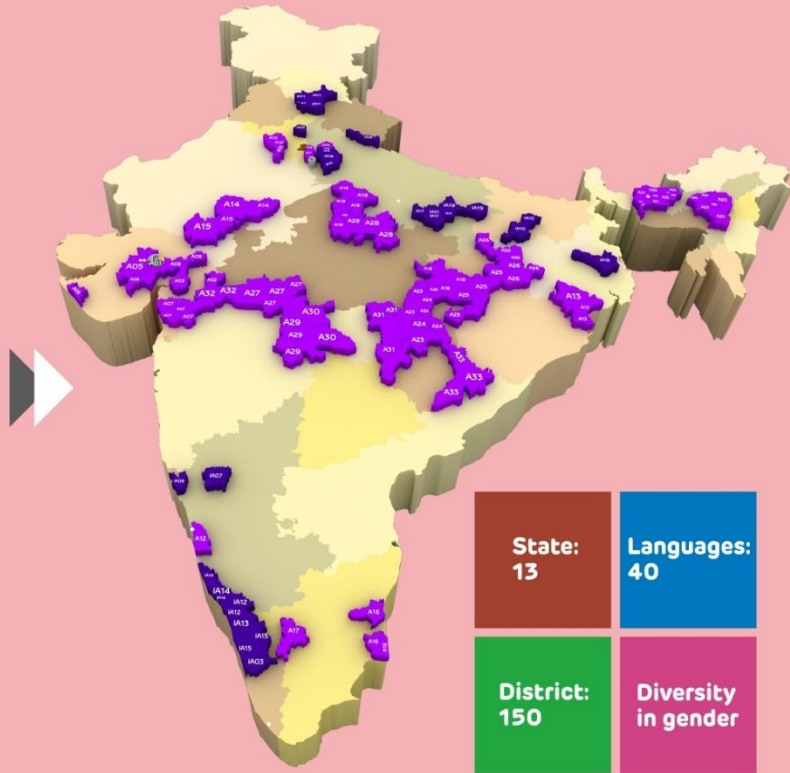
Biomass Plant - Varanasi



Converting waste & developing community



Building a Diversified and Inclusive Culture





The growth journey continues...



CGD



EV



CBG



LNG



CNG-Vehicle



EV-Vehicle



CBG-Vehicle



LNG-Vehicle

Piped Natural Gas (PNG)



Board of Directors



Gautam Adani
Chairman



Pranav Adani
Director



Ahlem Friga Noy
Director



Olivier Marc Sabrié
Director



Naresh Kumar Nayyar
Independent and Non-Executive
Director



Shashi Shanker
Independent and Non-Executive
Director



Shailesh Haribhakti
Independent and Non-Executive
Director



Chandra Iyengar
Independent and Non-Executive
Director



Gauri Trivedi
Independent and Non-Executive
Director



Suresh P Manglani
Executive Director &
Chief Executive Officer



THANK YOU