

STRONGER THAN EVER

Welcome to the 19th Annual General Meeting



Compressed
Natural Gas



Piped
Natural Gas



LNG for Transport
and Mining



e-Mobility



Biomass
(Compressed Biogas
and Organic Fertiliser)



Health & Safety: A Precondition to Work in ATGL

Ensures Zero Fatality through robust safety measures & programs

Consumers

Safety Awareness Culture

Risk Management Approach

Safety Strategy Sync to Business Strategy

Incident Management

Personal Safety

Vendors

Contractors

Safety Audits

Transport Safety

Asset Integrity & Reliability

Process Safety

Safety Performance

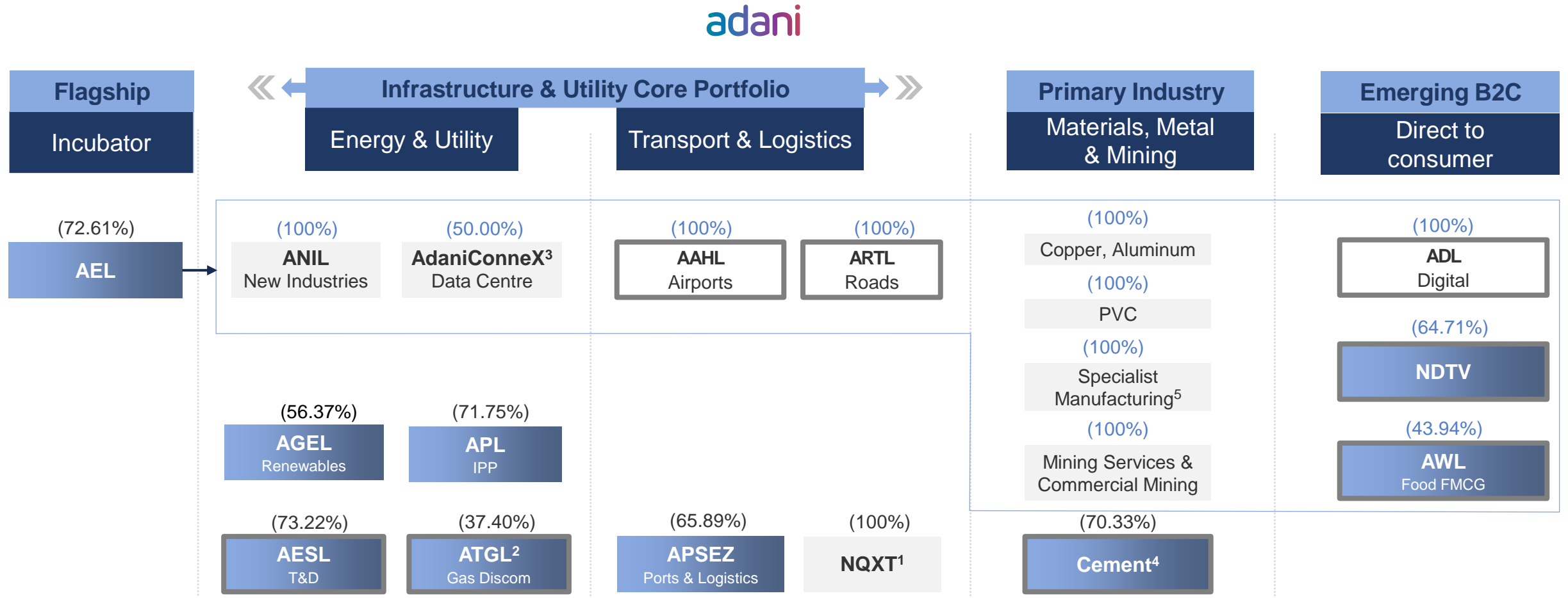


Employees

Safety First at ATGL



Adani Portfolio: A World class Infrastructure & Utility portfolio



(%): Adani Family equity stake in Adani Portfolio companies (%): AEL equity stake in its subsidiaries **Listed cos** **Direct Consumer**

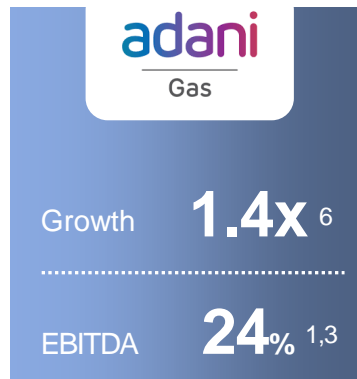
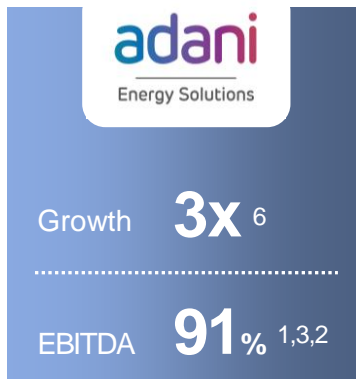
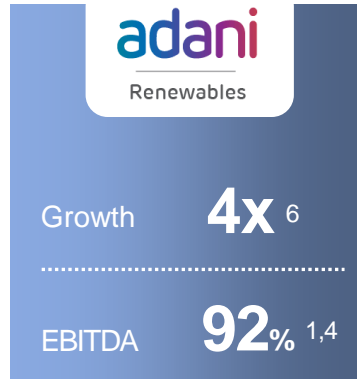
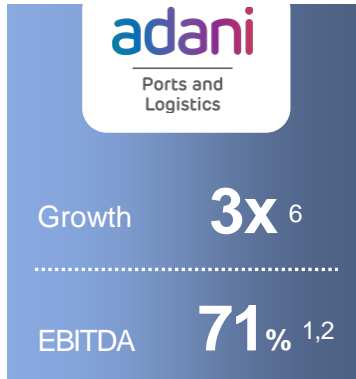
A multi-decade story of high growth centered around infrastructure & utility core

1. NQXT: North Queensland Export Terminal | 2. ATGL: Adani Total Gas Ltd, JV with Total Energies | 3. Data center, JV with EdgeConnex, | 4. Adani Cement includes 70.33% stake in Ambuja Cements as on 17th April, 2024 which in turn owns 50.05% in ACC Limited. Adani directly owns 6.64% stake in ACC Limited. Ambuja Cements Ltd. holds 60.44% stake in Sanghi Industries Ltd. | 5. Includes the manufacturing of Defense and Aerospace Equipment | AEL: Adani Enterprises Limited; APSEZ: Adani Ports and Special Economic Zone Limited; AESL: Adani Energy Solutions Limited; T&D: Transmission & Distribution; APL: Adani Power Limited; AGEL: Adani Green Energy Limited; AAHL: Adani Airport Holdings Limited; ARTL: Adani Roads Transport Limited; ANIL: Adani New Industries Limited; AWL: Adani Wilmar Limited; ADL: Adani Digital Limited; IPP: Independent Power Producer | NDTV: New Delhi Television Ltd | PVC: Polyvinyl Chloride | Promoters holding are as on 31st March, 2024.

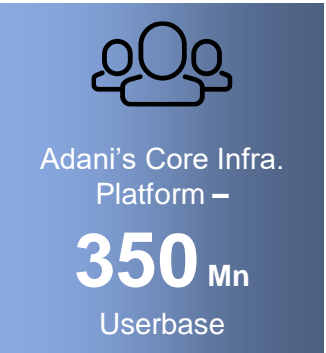
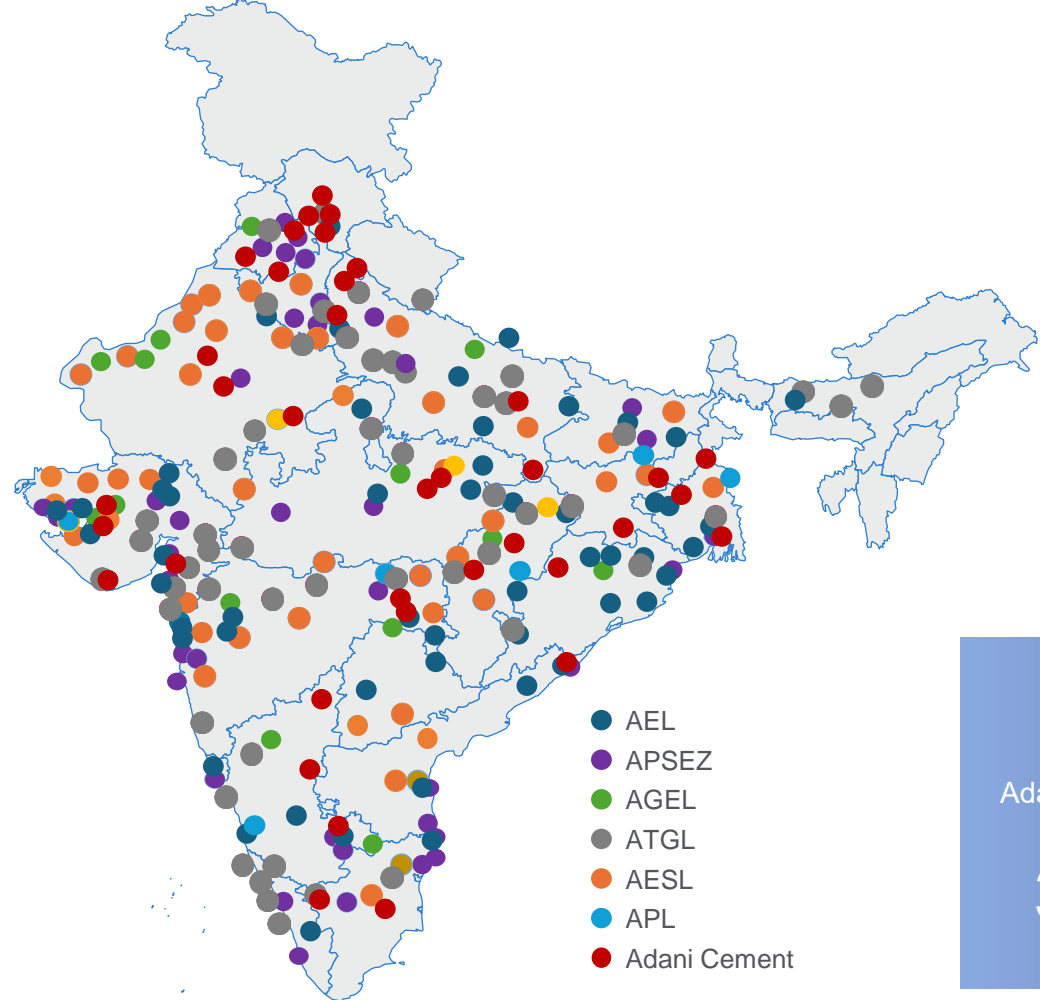
Adani Portfolio: Decades long track record of industry best growth with national footprint



Secular growth with world leading efficiency



National footprint with deep coverage



Note: 1. Data for FY24 ; 2. Margin for Indian ports business only | Excludes forex gains/losses; 3. EBITDA = PBT + Depreciation + Net Finance Costs – Other Income; 4. EBITDA Margin represents EBITDA earned from power supply 5. Operating EBITDA margin of transmission business only, does not include distribution business | 6. Growth pertains to expansion and development aligned with market growth. Growth of respective Adani portfolio company vs. Industry growth is as follows: **APSEZ's** cargo volume surged from 113 MMT to 408 MMT (14%) between 2014 and 2024, outpacing the industry's growth from 972 MMT to 1539 MMT (5%). **AGEL's** operational capacity expanded from 0.3 GW to 10.9 GW (57%) between 2016 and 2024, surpassing the industry's growth from 46 GW to 143.6 GW (15%). AESL's transmission length increased from 6,950 ckm to 20,509 ckm (14%) between 2016 and 2024, surpassing the industry's growth from 3,41,551 ckm to 4,85,544 ckm (4%). **ATGL** expanded its geographical areas from 6 to 52 (27%) between 2015 and 2024, outperforming the industry's growth from 62 to 307 (19%). PBT: Profit before tax | ATGL: Adani Total Gas Limited | AEL: Adani Enterprises Limited | APSEZ: Adani Ports and Special Economic Zone Limited | AESL: Adani Energy Solutions Limited | APL: Adani Power Limited | AGEL: Adani Green Energy Limited | Growth represents the comparison with respective industry segment.

Industry source: APSEZ (domestic cargo volume): <https://shipmin.gov.in/division/transport-research> | Renewable (operational capacity): [Installed Capacity Report - Central Electricity Authority \(cea.nic.in\)](https://www.cea.nic.in/) | AESL (ckms): [National Power Portal \(npp.gov.in\)](https://www.npp.gov.in/) | ATGL (GAs): [Brochure petroleum.cdr \(pngrb.gov.in\)](https://www.pngrb.gov.in/) | ckms: circuit kilometers | GA: Geographical Areas

Adani Portfolio: Repeatable, robust & proven transformative model of investment



	DEVELOPMENT			OPERATIONS	CONSUMERS	
	Adani Infra (India) Limited (AIIIL)			Operations (AIMSL) ¹	New C.E.O. Consumer Employees Other Stakeholders	
ACTIVITY	Origination <ul style="list-style-type: none"> Analysis & market intelligence Viability analysis 	Site Development <ul style="list-style-type: none"> Site acquisition Concessions & regulatory agreements 	Construction <ul style="list-style-type: none"> Engineering & design Sourcing & quality 	Operation <ul style="list-style-type: none"> Life cycle O&M planning Asset Management plan 	Inspired Purpose & Value Creation <ul style="list-style-type: none"> Delivering exceptional products & services for elevated engagement Differentiated and many P&Ls 	
PERFORMANCE	<p>India's Largest Commercial Port (at Mundra)</p>	<p>Longest Private HVDC Line in Asia (Mundra - Mohindergarh)</p>	<p>World's largest Renewable Cluster (at Khavda)</p>	<p>Energy Network Operation Center (ENOC)</p>	<p>Adani's Core Infra. Platform – 350 Mn Userbase</p>	
CAPITAL MANAGEMENT	Strategic value Mapping Policy, Strategy & Risk Framework	Investment Case Development Duration Risk Matching Risk Management – Rate & Currency Governance & Assurance Diversified Source of Capital	Growth Capital – Platform Infrastructure Financing Framework			Long Term Debt <ul style="list-style-type: none"> PSU Banks Pvt. Banks Bonds NBFCs & FIs DII Global Int. Banks Capex LC
ENABLER	Continued Focus & Investment	Human Capital Development <ul style="list-style-type: none"> Leadership Development Initiatives Investment in Human Capital 	AI enabled Digital Transformation <ul style="list-style-type: none"> Power Utility Business - ENOC City Gas Distribution - SOUL Transportation Business - AOCC 			



TotalEnergies: A Global Multi-Energy Company

Key Highlights 2023

- ◆ Return on Average Capital Employed was 18.9% for twelve months ended Dec 31, 2023
- ◆ World no. 3 in LNG
- ◆ USD 21.4 billion in adjusted net income
- ◆ USD 35.9 billion cash flow
- ◆ > USD 5 billion invested in low-carbon energies
- ◆ 22.4 GW of gross installed renewable power generation capacity, > 100 TWh in electricity production by 2030
- ◆ 8.7 million gas and power customers in Europe
- ◆ 2.5 mboe/day produced of which 44% is natural gas
- ◆ More than 8 million customers served in more than 14,600 service stations each day
- ◆ USD 1 billion + invested in R&D and digital development, with 65% allocated to decarbonisation solutions





TotalEnergies: A Global Multi-Energy Company

Non-financial Indicators

34.6 MtCO₂
Greenhouse gas emissions

TRIR 0.63
in 2023

28.3%
women senior executives in 2023

37.7%
non-French nationals
amongst senior

Operational Performance

19 TWh
of renewable power production in 2023

44.3 MT
LNG Sales in 2023

33 TWh
Net power production

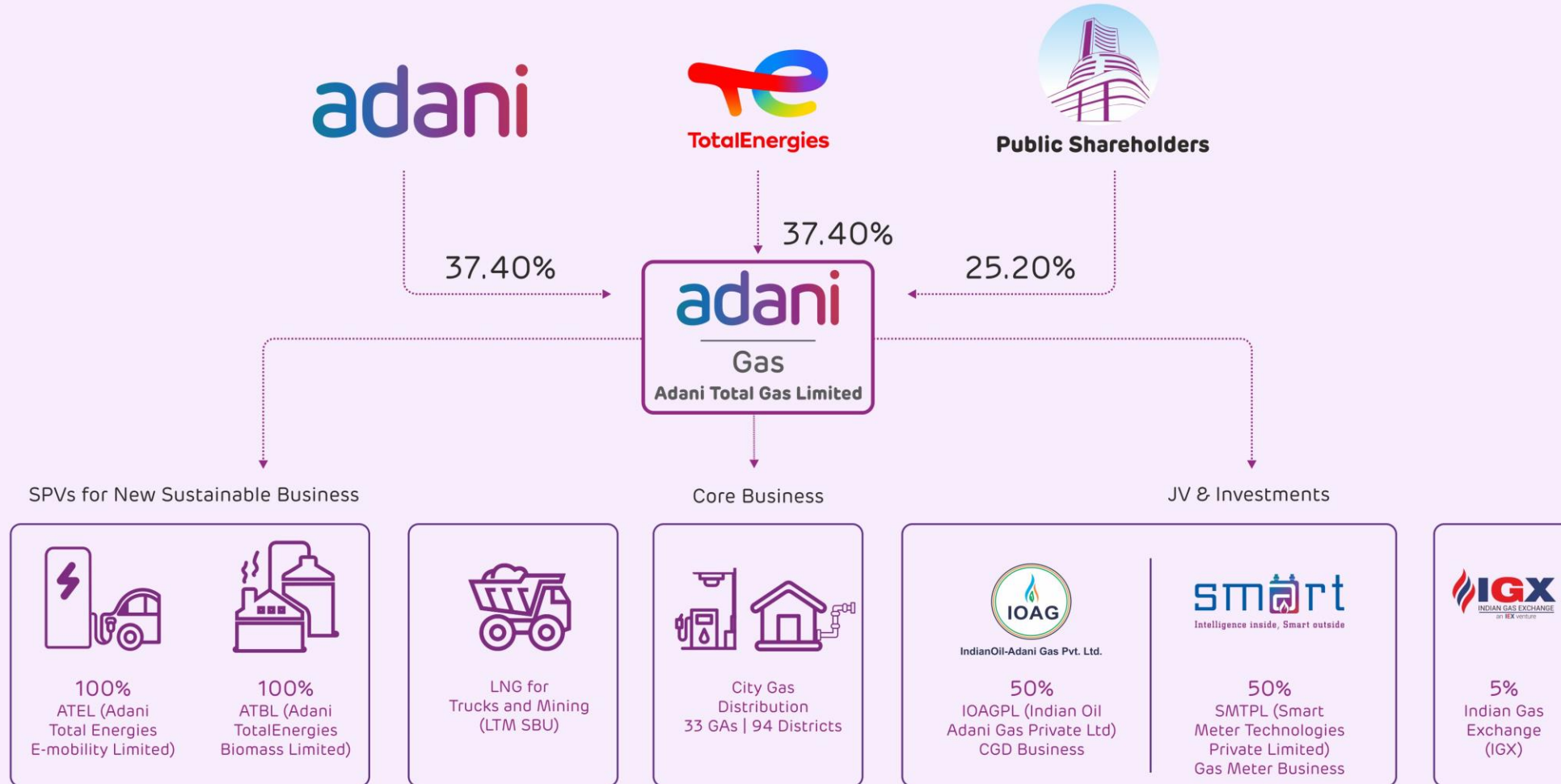
449 kboe/d
Integrated LNG production

2.5 mboe/day
produced in 2023 of which 44% was natural





Expanding Landscape... Seizing Opportunities

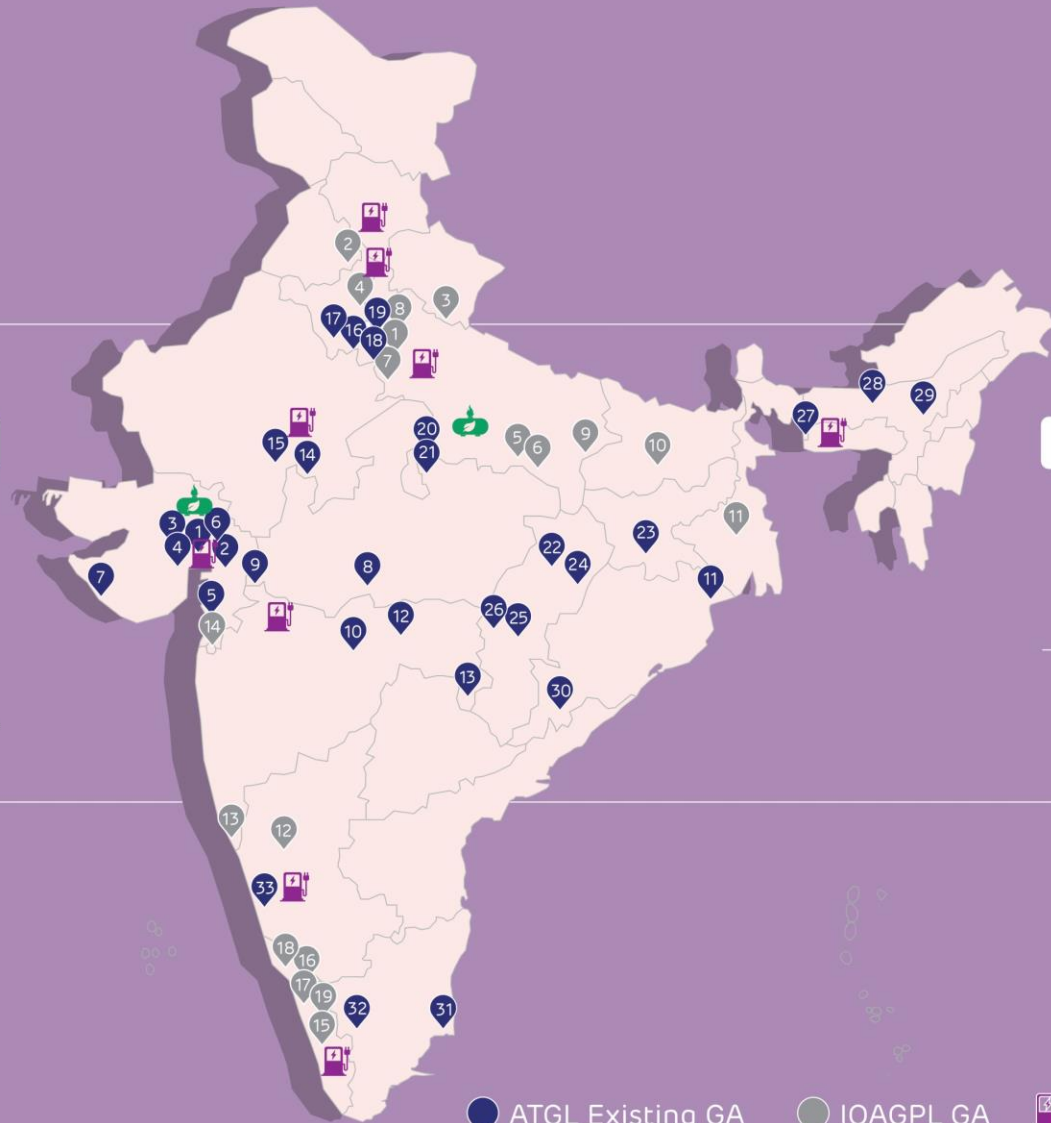


*Roll out in progress





ATGL Footprint (incl. JV)



CGD

52* GAs	124 Districts Covered
14% Population Covered	15% Area Covered

Biomass

Phase-1 of Barsana Plant Commissioned and 2 Plants Under Construction

e-Mobility

606 Charging Points (14 States)

GA: Geographical Area
*Including 19 IOAGPL GAs

ATGL Existing GA
 IOAGPL GA
 EV Charging
 Biogas Project





Five Pillars of Transformation

Focus
on core
strength



Gainful
diversification



Customer-
centricity



Digitalisation



People





A Few Chosen Moments of Pride



Crossed
8 Lakh
Home PNG
connections



Highest rated
gas utilities in
India for ESG :
DJSI Score
54



EBITA Crossed
1000+ Cr



606
EV Charging
Points OTP
14 States



CNG Stations
Crossed
500+
(100+ CODO
& DODO)



Bio Business:
Barsana
Phase-1 (225 TPD)
commissioned
successfully





Delivering Growth with Goodness



Our Achievements Speak

▶ **1,150 crore**
EBITDA registered

▶ **27% Y-o-Y**
Growth registered
in operating profit

▶ **23% Y-o-Y**
Growth in
Profit after Tax

▶ **15% Y-o-Y**
Volume Increase

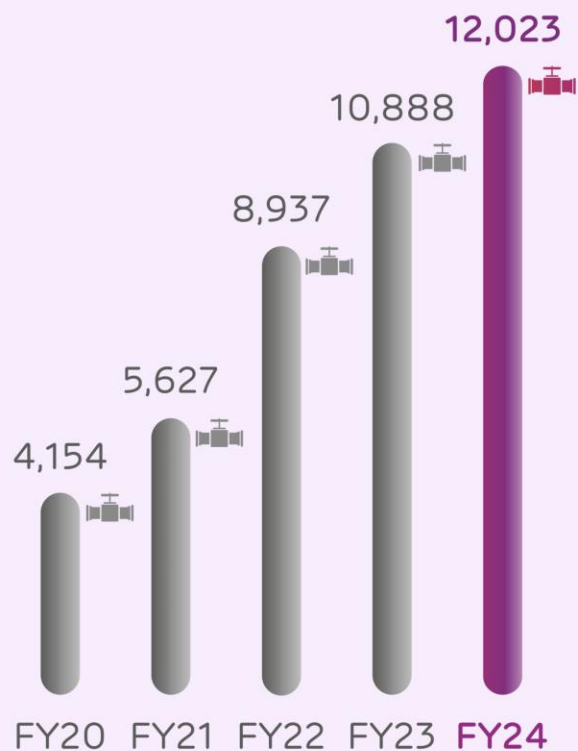




Our Backbone : Nation's Pride, Pipeline Network

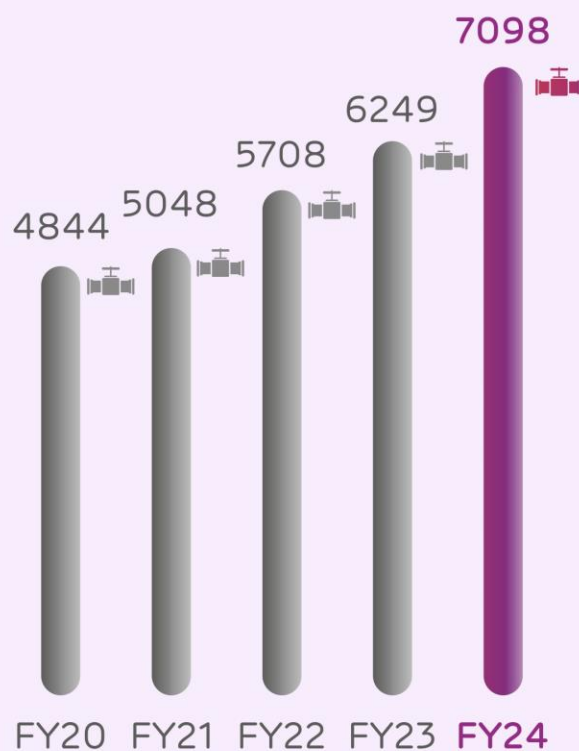
Steel Network

(Inch-kms)



MDPE Network

(kms)



Does not include service line





Driving Ahead Responsibly: CNG Stations

CNG Stations

(numbers)

91*
added



*547 operational as on FY2024 exit



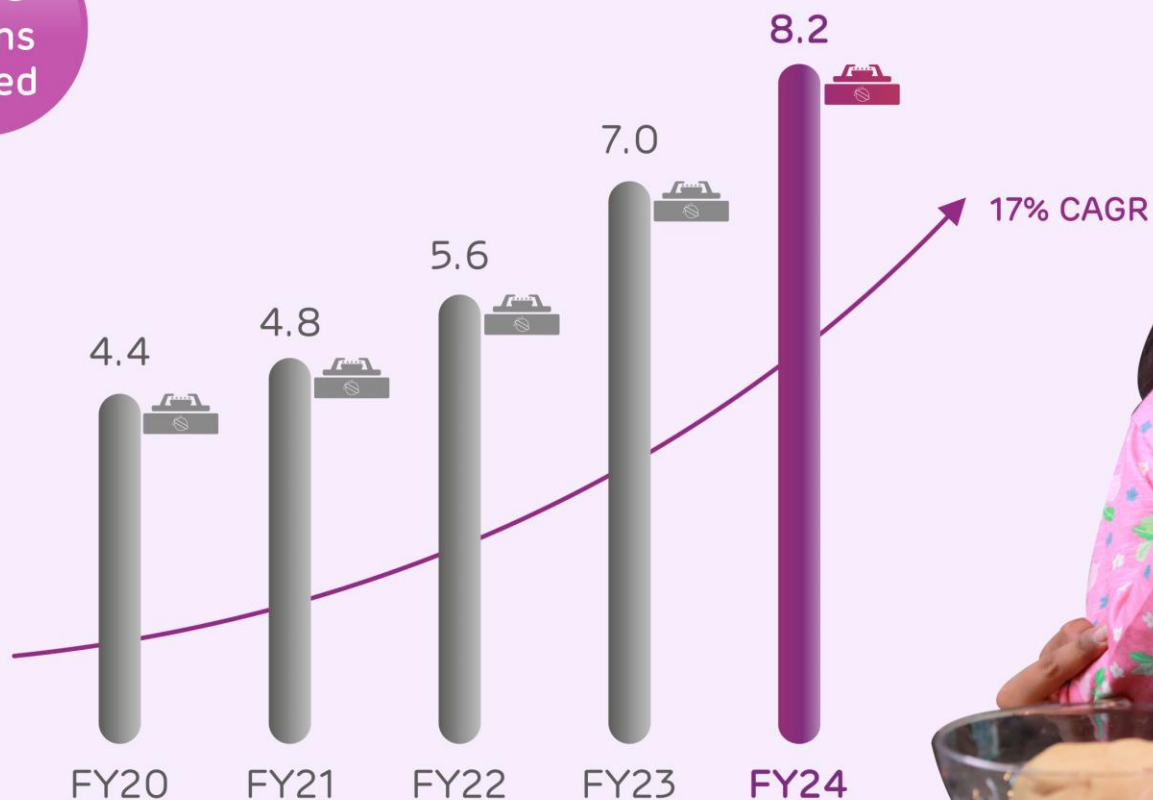


PNG with Smile at Every Home : Domestic Customers

Domestic PNG Connections

(numbers in lakhs)

1.16
Lakhs
added





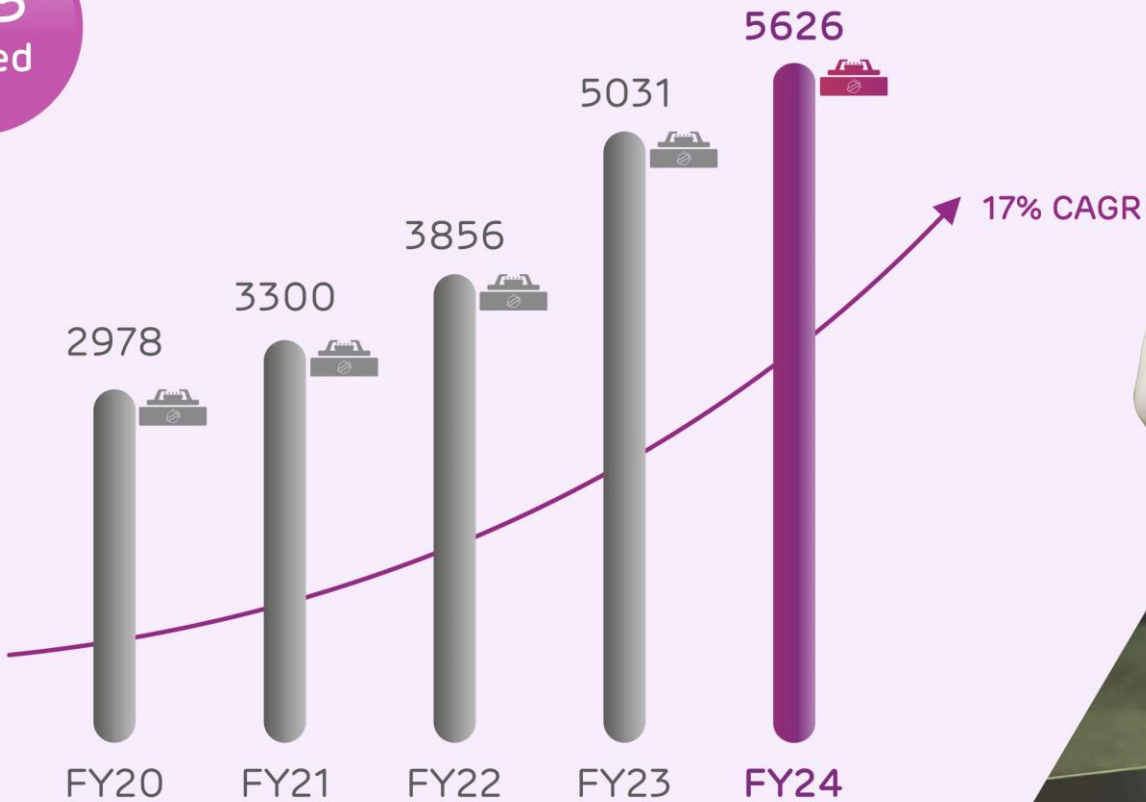
Fuelling Uninterrupted Process - Commercial Customers



Commercial Customers

(numbers)

595
added



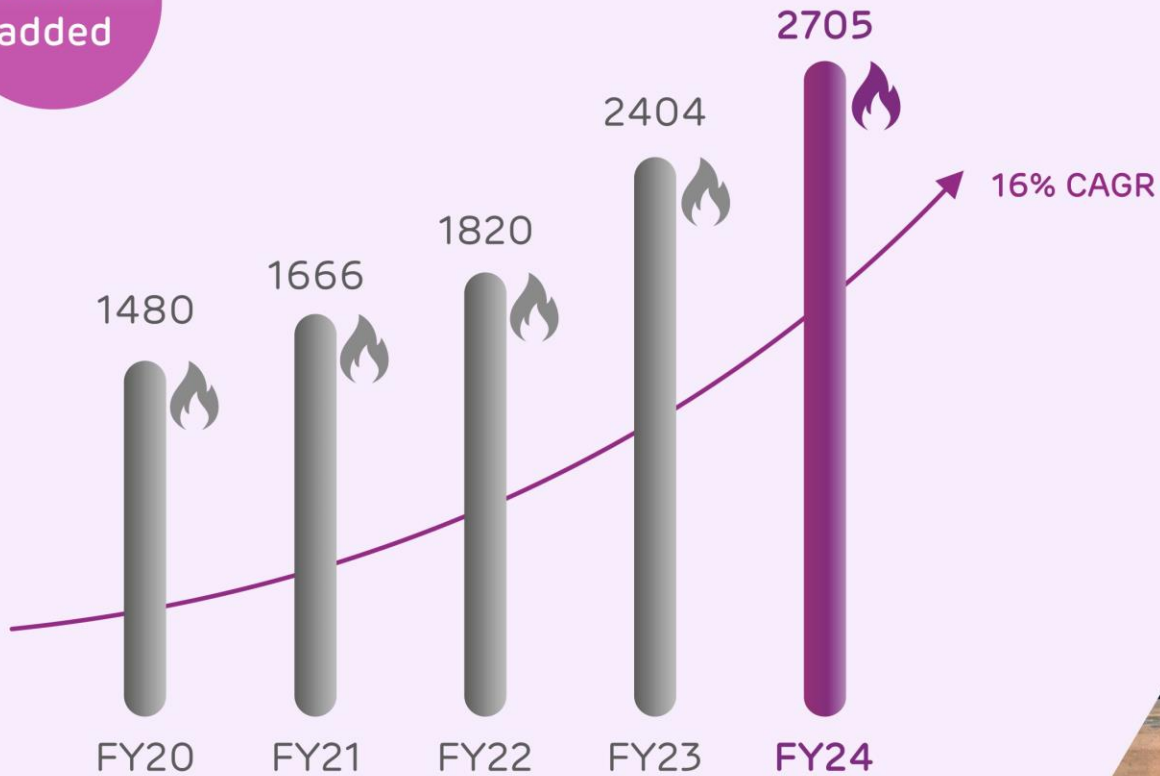


Fuelling Uninterrupted Process - Industrial Customers

Industrial Customers

(numbers)

301
added





Sustaining & Growing Volumes

Total Volume (MMSCM)

15%
YoY
growth





Growing Financial Outcomes (1/2)

Revenue from Operations

(₹crore)



On account of lower gas prices



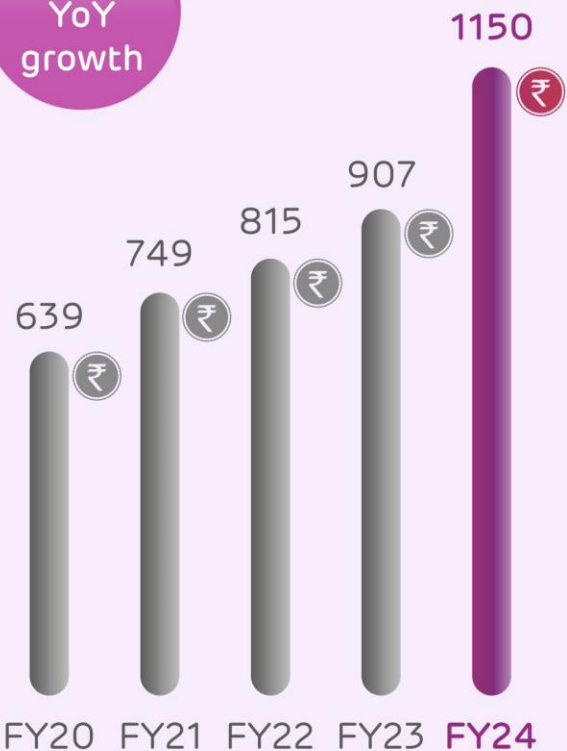


Growing Financial Outcomes (2/2)

EBITDA

(₹crore)

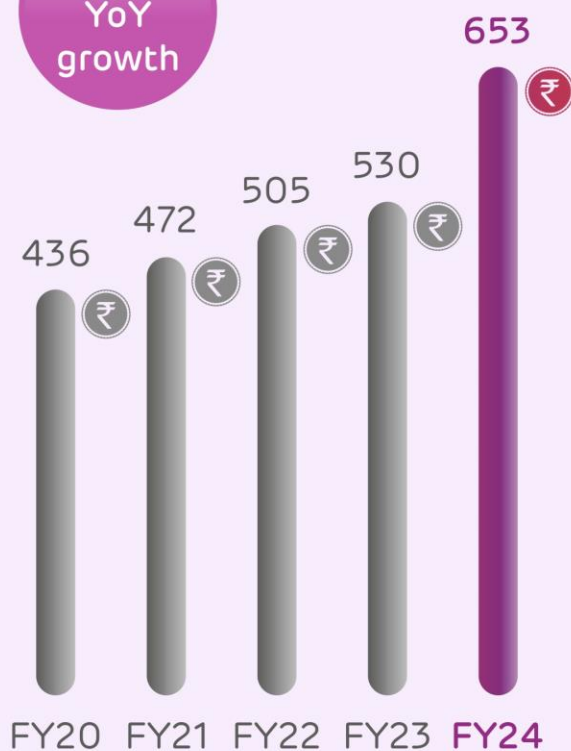
27%
YoY
growth



PAT

(₹crore)

23%
YoY
growth





Seizing Newer Opportunities – e Mobility



- 606 EV Charging Points OTP across 14 States
- 1040+ EV Charging points under construction
- INR 2500 to 3000 Crore investment planned in long-term

Strategic Partners



Mahindra & Mahindra



MG Motors India



Flipkart



Indigo





Seizing Newer Opportunities – Biomass

Varanasi, UP
(90 TPD)

India's 1st CBG Retail Outlet

Barsana UP
(600 TPD)

Phase-1 (225 TPD) commissioned
of India's largest agriwaste to CBG plant

Ahmedabad, Gujarat
(500 TPD, MSW)

Under development

Rajkot, Gujarat
(250 TPD, MSW)

Under development

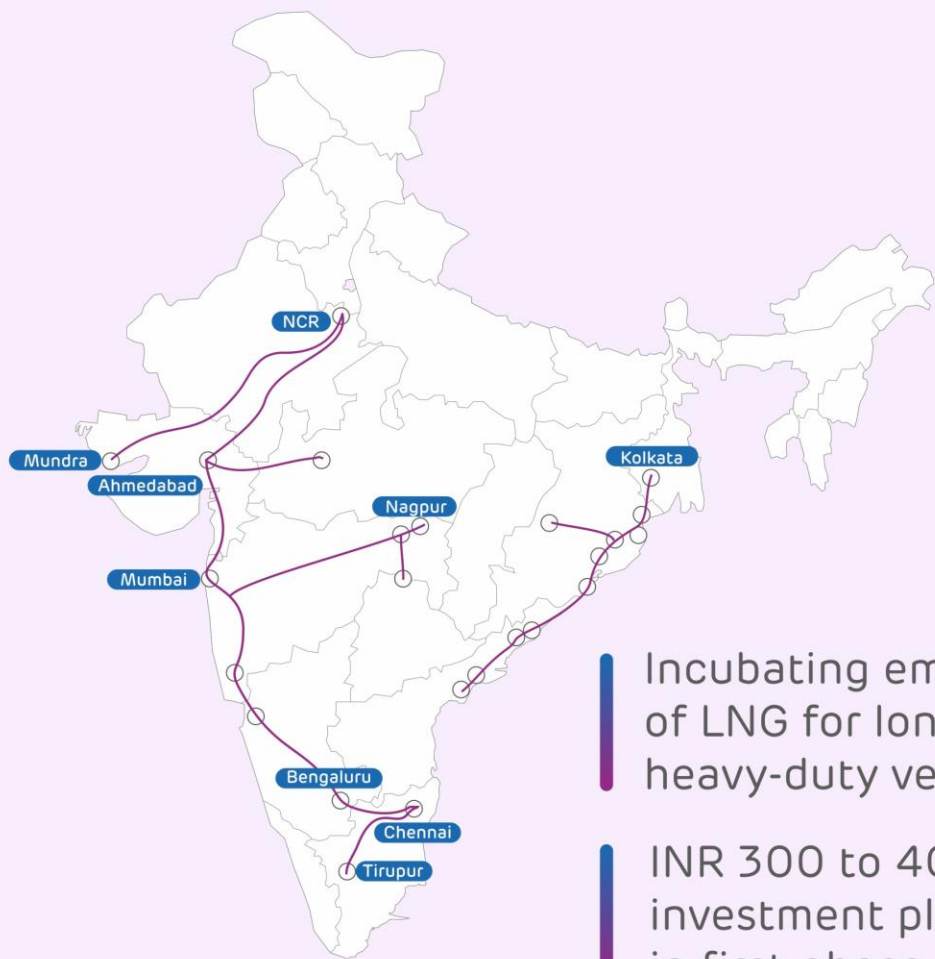
Many more to come...

INR 3000 to 5000 Crore investment planned
in the long-term





LNG for Transport and Mining (LTM)



- Incubating emerging opportunity of LNG for long-haul & heavy-duty vehicles
- INR 300 to 400 Crore investment planned in first phase





Unleashing Possibilities with NANO & SOUL

adani
Gas

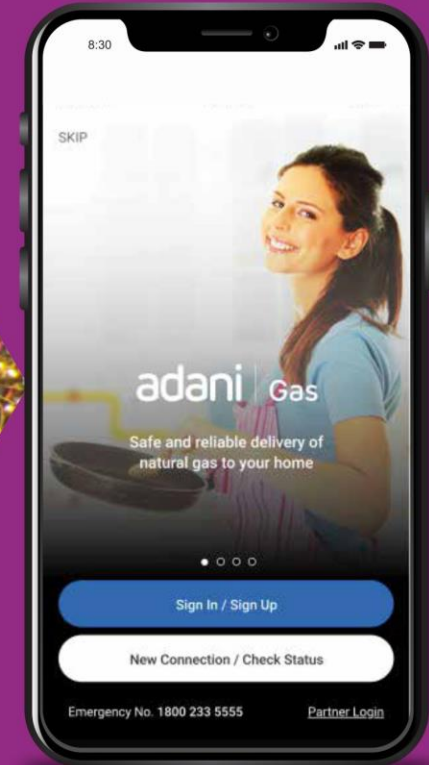


Automation | Digitalization | Innovation

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THAN EVER



Customer Delight - A core value at ATGL





ESG Awards and Recognitions



- ★ IGBC 'Gold' certification for Adani Total Gas' Corporate office
- ★ CAP2.0 award for Climate Action Program, by CII
- ★ 'Automation in Road Safety and Driver Monitoring' by FICCI
- ★ Recognition by National Safety Council of India for occupational health and safety

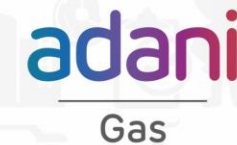
Greenmosphere Park,
Gota, Ahmedabad.

Barren land to oxygen park





Giving Back, Touching Hearts & Souls



Achievements

957
Students

Free and quality education

3,000
Man-Days

Local employment for women through skill-development

2,194
Farmers

benefited from sustainable livelihood created by Varanasi Bio project

50,000
Trees

Mass plantation

₹13.55 Cr.

CSR spent in FY24





Awards & Recognition



"Outstanding Commitment in Road Safety by Corporates" by FICCI



"Climate Action Program 2.0" by CII



"Golden Peacock Award for HR Excellence"



IGBC "Gold" Certification for ATGL Corporate Office



Building a Diversified and Inclusive Culture

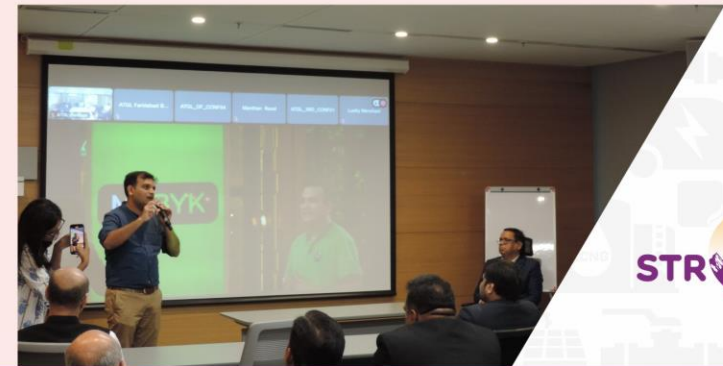
adani
Gas



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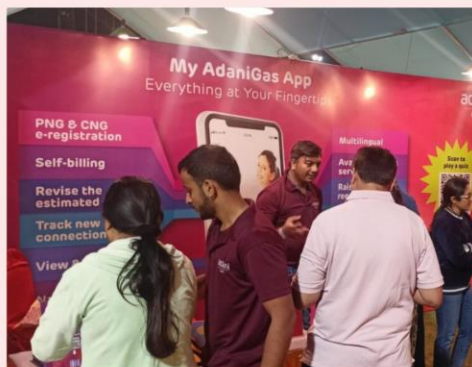
Colours of ATGL





Colours of ATGL

adani
Gas



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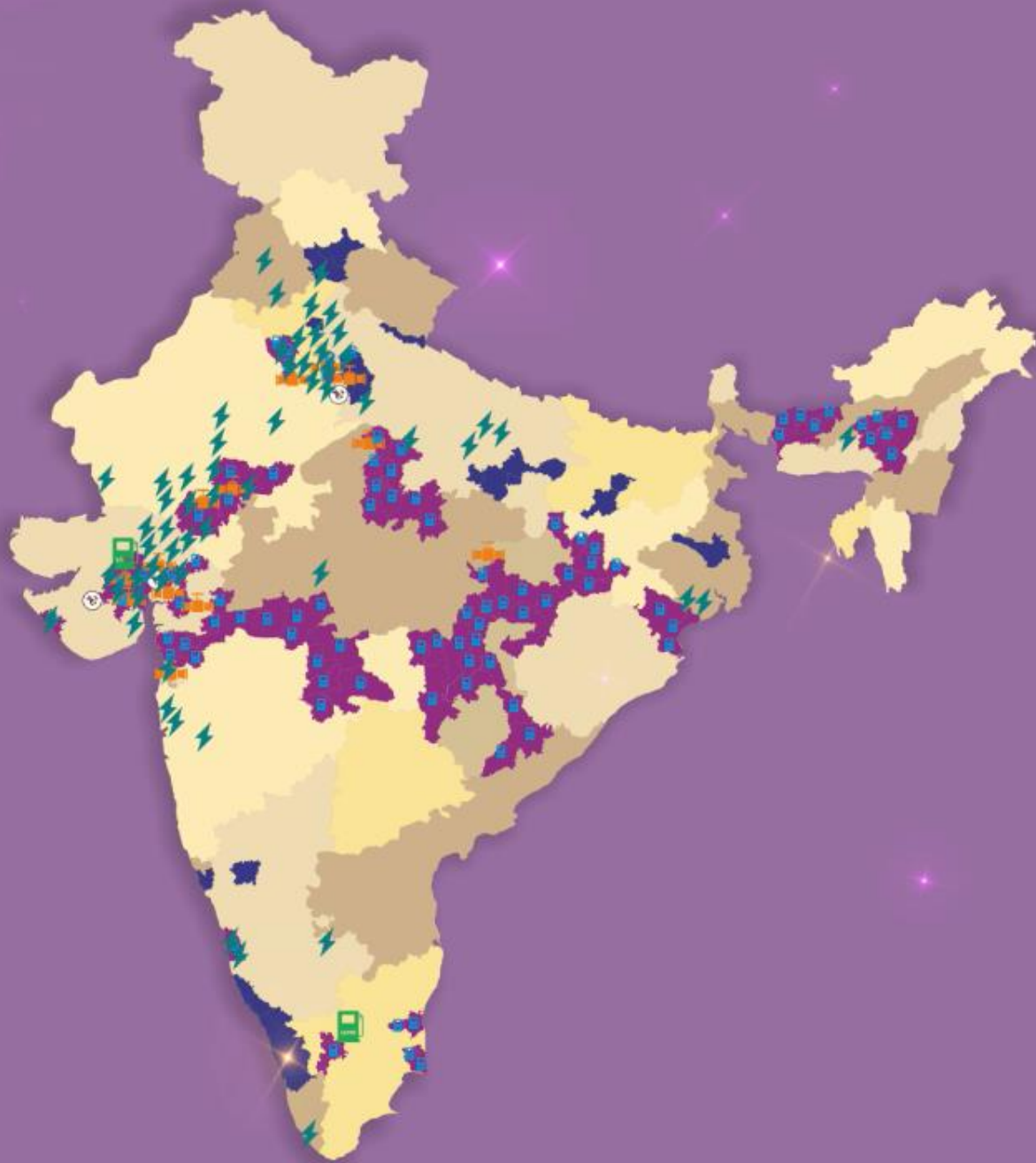


Colours of ATGL








adani
Gas



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-  Adani Total Gas Ltd.
-  Indian Oil-Adani Gas Pvt. Ltd.
-  CGS Stations
-  Biomass
-  CNG
-  LCNG
-  EV Charging Points



Board of Directors

adani
Gas



Gautam Adani
Chairman



Pranav Adani
Director



Dr Sangkaran Ratnam
Director



Olivier Marc Sabrié
Director



Naresh Kumar Nayyar
Independent and Non-Executive
Director



Gauri Trivedi
Independent and Non-Executive
Director



Shailesh Haribhakti
Independent and Non-Executive
Director



Mr Mukesh Shah
Independent and Non-Executive
Director



Shashi Shanker
Independent and Non-Executive
Director



Suresh P Manglani
Executive Director &
Chief Executive Officer





THANK
YOU

