# adani

Gas

15<sup>th</sup> Annual General Meeting

26th June 2020









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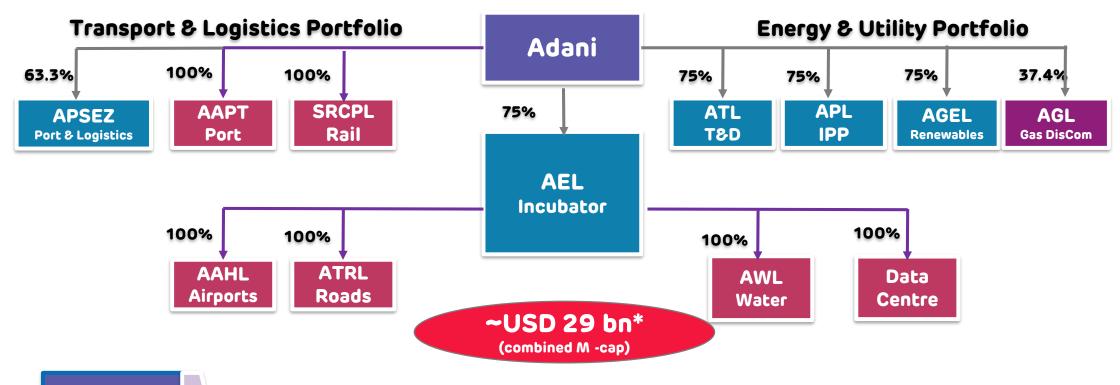






## ADANI Group: world class infrastructure & utility portfolio





Adani

- No 1 in Ports, T&D and IPP (Thermal and renewables) in India
- Independent verticals with independent boards Integrating ESG into value creation
- Addressable utility market- ~3.0 million+ customers in ATL & ~ 10 million+ in AGL
- Addressable market in Airports ~125 million+ customers

Blue colour represent public traded listed vertical \* As on Jun 23 2020, USD/INR = 75.53

## TOTAL - A Major Energy Player





The Benchmark for safety in the Industry

Contributing to limiting Global Warming

Major energy actor

Production of

2.8 Millon barrels of oil equivalent per day\*

Active in more than

130 countries

Best-in-class profitability among the majors\* An integrated operator ranked among

the top 10 international refining and petrochemicals

Over 8
million clients/
day across 14,000
service stations

~800 industrial sites

\$13.6 bn in adjusted net income\*

Second largest global leader in Liquefied Natural Gas

Low-carbon electricity production capacity of

**10** GW by 2023

100,000 employees, of 150 different nationalities

\$1 billion allocated to R&D\*

\*at December 31, 2018

## Adani Gas Ltd - Safety First is at Core of our Operations



## SAFETY AWARENESS & COMMUNICATION FATALITY

 National Safety week, Environment Day, Fire Service Week, Road Safety week

- Safety Mascot "Safety Singh"
- HSE Alerts & messages

#### FIELD HSE ASSURANCE & BBS

- HSE inspections
- Safety walkthrough & Suraksha Samwaad rounds
- Contractor capability assessment

#### **RISK MANAGEMENT**

- QRA & HAZOP studies
- HIRA and JSA
- Risk & opportunity register
- CGD High risk job and accountability matrix



ZERO

#### MANAGEMENT SYSTEMS

- Integrated Management System (QMS, EMS & OHSAS)
  - T4S, IMS & ERDMP (PNGRB)

#### TRAININGS & AWARENESS

- Safety Induction, STOC, Defensive driving,
- Permit to Work & Job Safety Analysis
- Safety Management System (critical HSE procedures)
- Emergency Handling/response
- 30,000 + Man Hours of Safety Training

#### **SAFTETY AUDITS**

- Permit to Work audits
- Internal IMS audits
- LCVCNG station & Project Site Audits
- T4S & ERDMP audits (PNGRB)
- External IMS audits (DNV)

#### Incident Management System

- Code of conduct for Incident reporting
- Gensuite based incident reporting & investigation system
- Gensuite based Action tracking system

## Adani Gas Ltd - Journey till now



#### Incorporation of the Company

 First Domestic Connection at Ahmedabad

 Received Supreme Court Order for Faridabad

• Entered into strategic 50:50 JV with IOCL

#### Adani Gas Limited **Listed Entity**

- Won & got authorization for 13 GAs in AGL
- Won & got authorization for 9 GAs in JV with IOCL

2018

2001

2005

2013



 Received State NOC for CGD Business for Ahmedabad & Baroda

2003

2012

Got authorization for Khurja

2015

• Won & got authorization for 5 GAs in JV with IOCL 2019

• Won & got Authorization for 2 Gas in AGL & 1 GA in JV with IOCL - 10th Round

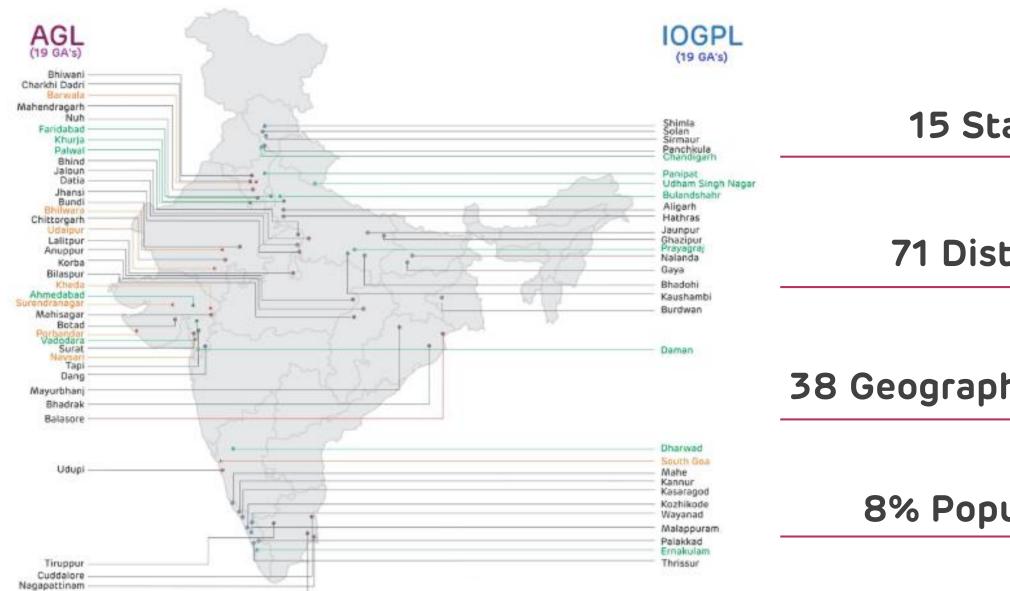


2020

• Joint Venture with Super Oil Major TOTAL

## Footprint of Adani Gas Limited





15 States

71 Districts

38 Geographical Areas

8% Population

Thiruvanur

## Adani Gas - India's Largest City Gas Distribution Company





13 AGL Operational GAs



115 CNG stations



7,600+
Kms pipeline
network



**1,450+** Industrial

2,900+



O.44
Million
Residential
customers



Average mmscmd gas supply

11% 5 years CAGR

#### Largest private player in India's City Gas space with over a decade of experience



390+

Human Capital



~Rs **1,700** cr Asset base



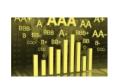
~Rs **2000** cr

Revenue



30%+

RoE



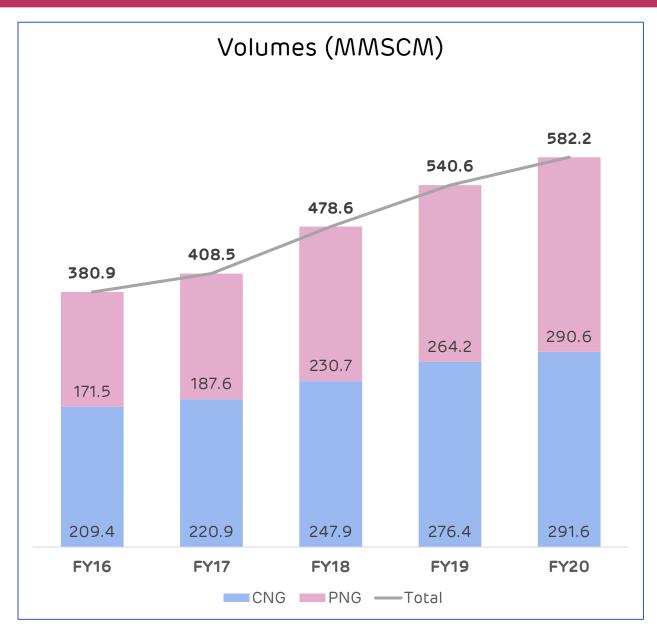
A+

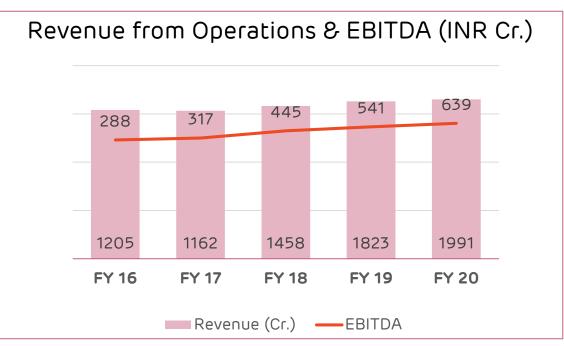
External Rating

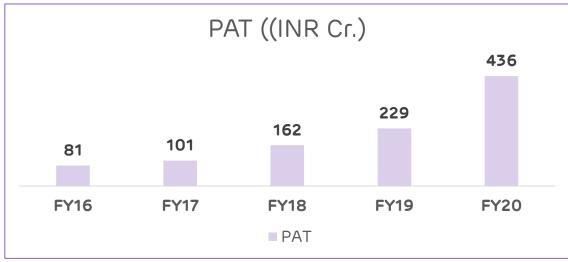
Balanced growth across customer segment and geography

## Adani Gas Limited - Performance of 5 years



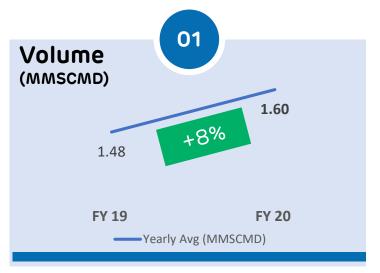


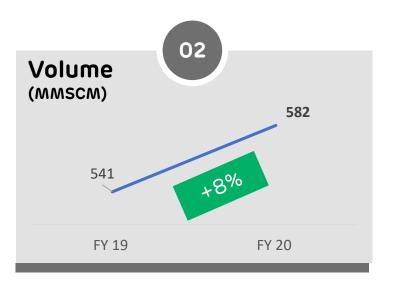


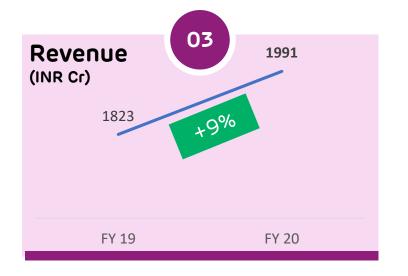


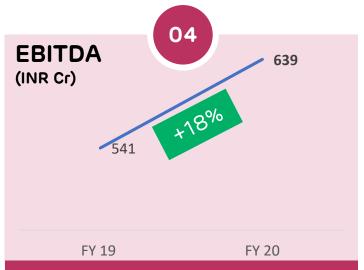
## Business Performance – FY 20 [Y-o-Y]

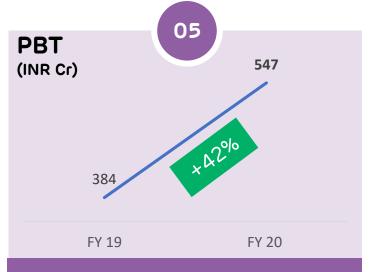














Adani Gas with robust business model is well positioned to take advantage of growth in NG sector

### Adani Gas Ltd - Transformation - AGL 2.0



Wider Market Reach

**AGL 2.0** 

Smart & Digital Utility



Enhanced Customer Satisfaction adani
Delight
Digitalizing progress

Adani Delight

My Adani Gas



Paperless Transaction

Sas Loss AGNC

Adani Gas Nerve Centre

Touchless Revenue Management (TRM)



Robust Asset Integrity

Gas Loss Management

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## Thank You

